



OHIO ROOFING CONTRACTORS ASSOCIATION

Dear ORCA Member,

Thank you for becoming a member of ORCA. Enclosed is a packet of materials listing the services that we offer as a part of your annual membership. While we feel that all of these services are beneficial, I would like to highlight a couple of items.

First, I would like for you to take a close look at our Legal Services Plan. This plan alone can give you the opportunity to receive a 100% return on your dues investment. The Legal Services Plan allows for you to make one monthly telephone call, or electronic consultation, to the legal firm of Auman, Mahan & Furry at no charge. This comes in handy if you want to check out the legal ramifications of items such as contract language, have a question on collections, or you are faced with removing materials that contain asbestos. An attorney, at no cost to you, can review these issues, as well as other issues, such as wage and hour law requirements, OSHA and Workers' Compensation.

The second item I'd like to bring to your attention is our Workers' Compensation Group Rating Plan. For over ten years the Ohio Roofing Contractors Association Workers' Compensation Group Rating Program has been administered by Hunter Consulting Company. By participating in our group your company can save up to 95% on your Workers' Compensation premium payment to the state. This is an extremely important revenue saving program that is offered by ORCA, which will impact your company's bottom-line in a positive light.

The last thing I want to highlight is our event schedule. We hold two events each year around the state of Ohio all of which provide the perfect opportunity to take advantage of educational sessions, and networking opportunities all dedicated completely to the roofing industry in Ohio.

I look forward to working with you as a new member. I encourage you to give me a call if you have any questions about ORCA membership.

Remember, your ORCA staff is here to serve you, and we will be more than happy to help in any way that we can.

Sincerely,

Morgan

Morgan Arwood
Membership Director

7250 Poe Ave., Suite 410 ☎ Dayton, Ohio 45414
☎ 937-278-0335 ☎ 937-278-0317 ☎ orca@assnsoffice.com
www.ohioroofing.com



OHIO ROOFING CONTRACTORS ASSOCIATION

Giving you more for your dollar every day!

LEGAL SERVICES PLAN:

This plan provides members with the ability to get back their investment in dues many times over. Every ORCA Member is entitled to one free telephone or electronic consultation per month with any of the attorneys of Auman, Mahan, and Furry. This firm specializes in Labor Law, OSHA, and Construction Contract Law.

STATE LOBBYIST:

ORCA Is your advocate at the Statehouse and at key State Agencies! The Legislative Committee, was successful in passing the Independent Contractors Legislation. The Committee is currently monitoring issues such as statewide licensure, retainage reform, the new residential code, and Workers' Compensation and Prompt Pay Act reform.

NEWSLETTER:

ORCA's newsletter highlights Association activities, upcoming events, and special interest jobs, as well as having featured articles on such topics as asbestos, roof safety, workers' compensation, and construction contract law.

FAX AND EMAIL BULLETINS:

These Bulletins brings industry news to our members between newsletter issues. It also provides valuable industry information in a condensed format so you can get up to date fast, and use the information immediately!

SAFETY PROGRAM:

ORCA in conjunction with Professional Safety Resources Company of Ohio offers ORCA Members a complete safety program that is customized to each specific firm at a very reasonable cost. The program has the additional benefit of being updated continually.

PERIODICAL TOPICAL SEMINARS:

In addition to the seminar schedule offered at the Annual Convention, ORCA offers seminars throughout the year on topics such as Safety, Sales Tax, Retainage, Warranties, etc.

ANNUAL GOLF OUTING:

This event, held in the Spring of each year, shows that business can be pleasure. This opportunity for a great day of golf, a wonderful dinner, and lots of prizes is made even more valuable by the added chance to build social relationships with your colleagues from the roofing industry.

WORKERS' COMPENSATION GROUP PLAN:

For over ten years the Ohio Roofing Contractors Association Workers' Compensation Group Rating Program has been administered by Hunter Consulting Company. By participating in our group your company can save up to 95% on your Workers' Compensation premium payment to the state. This is an extremely important revenue saving program that is offered by ORCA, which will impact your company's bottom-line in a positive light.

WEBSITE:

The website is a key item in our ongoing program to promote our ORCA Member Contractors. This web site is not only designed to help the roofing customer find an ORCA Member in their area, it is also designed to help you the contractor stay informed about current issues that affect your business, as well as providing access to contractor services and product suppliers.

FULL TIME ASSOCIATION STAFF:

ORCA Members receive the service of a full time staff; ready to give direct answers to your questions or to find the source with the answer you need.

For more detailed information on any of these services, please contact ORCA at 888-294-0084.



Founded in 1986 – Second Generation Family Owned & Operated

**HUNTER
CONSULTING**

Tailoring programs to improve your overall corporate health and profitability

THE HUNTER CONSULTING DIFFERENCE

EXPERIENCE, EXPERIENCE, EXPERIENCE!

- Largest Ohio owned & headquartered TPA for self-insured employers
- Single point of contact for all claims
- Dedicated account manager working for you
- Average tenure of our Account Managers is 18 years
- Communications handled with professionalism, honesty & integrity.
- **Exclusive TPA for The Ohio Roofing Contractors Association since 1997**
- **Represent over 100 Self-Insured Policies & Thousands of State Fund Policies**

REPRESENTATION & ADMINISTRATION

- Attorney representation at Industrial Commission hearings
- Expert settlement and handicap review
- Professional guidance with BWC audits
- Semi-annual safety training
- NCCI Code reviews



All Services Listed Included with Yearly Contract
(Hunter Consulting utilizes a flat fee structure)



For More Information, Please contact us: 513-231-4023 or ContactUs@HunterConsulting.com

www.HunterConsulting.com



Founded in 1986 – Second Generation Family Owned & Operated

HUNTER CONSULTING



Providing comprehensive consulting and claims administration in the areas of workers' and unemployment compensation, disability case management and insurance risk services

WORKERS' COMPENSATION MEMBER DISCOUNT PROGRAM

Group Experience Rating

▼ The Ohio Bureau of Workers' Compensation (BWC) permits "like" employers to pool their experiences, which results in an overall premium discount. While the BWC sets the maximum discount for each group year, Hunter Consulting is able to offer a number of discount levels in multiple industry groups; not to exceed the BWC preset maximum.

ENROLLMENT DEADLINE

Monday before Thanksgiving

Group Retrospective Rating

▼ Group Retrospective Rating is recommended for those employers who have significant claims in their experience.

It allows employers to pool together through a sponsoring organization and receive periodic refunds or assessments based on the performance of the group.

ENROLLMENT DEADLINE

Last Business Day in January

Eligibility Requirements for Both Programs

- ▼ Be a member of a certified sponsoring association (OCBA)
- ▼ Be a private, state-fund employer or a public employer taxing district
- ▼ Be current on any and all premiums or other monies owed to the BWC
- ▼ Not have cumulative lapses in excess of 40 days within the 12 months preceding the application deadline.

For More Information, Please contact us: 513-231-4023 or ContactUs@HunterConsulting.com

www.HunterConsulting.com



Bureau of Workers' Compensation



Temporary Authorization to Review Information

To: Ohio Bureau of Workers' Compensation

- ☒ Employer Services Department, 22nd Floor
☐ Self-Insured Department, 22nd Floor

Please mark a box and return to:
30 W. Spring St.
Columbus, Ohio 43215-2256

From: Policy number
Entity
DBA
Address

Note: For this to be a **valid** letter, the self-insured department for self-insured employers, or the employer services department for all other employers, must stamp it. Being temporary in nature, BWC will not record via computer or retain this authorization. Representative must possess a copy when requesting service relative to the authority granted therein.

This is to certify that Hunter Consulting Company (001220-80), including its agents or representatives identified to you by them, has been retained to review and perform studies on certain workers' compensation matters on our behalf.

The limited letter of authority provides access to the following types of information relating to our account:

1. Risk files;
2. Claim files;
3. Merit-rated or non-merit-rated experiences;
4. Other associated data.

This authorization does not include the authority to:

1. Review protest letters;
2. File protest letters;
3. File form *Application for Handicap Reimbursement (CHP-4)*;
4. *Notice of Appeal (IC-12)* or *Application for Permanent Partial Reconsideration (IC-88)*;
5. File self-insurance applications;
6. Represent the employer at hearings;
7. Pursue other similar actions on behalf of the employer.

I understand this authorization is limited and temporary in nature and will expire on _____ or automatically nine months from the date received by the employer services or self-insured departments, whichever is appropriate. In either case, the length of authorization will not exceed nine months.

Telephone number		Fax number		Email address	
Print name	Title	Signature		Date	

Completion of the temporary authorization provides a third-party administrator (TPA) limited authority to view an employer's payroll and loss experience. By signing the AC-3, the employer grants permission to the BWC to release information to the employer's authorized representative(s). The form allows a TPA to view an employer's information regarding payroll, claims and experience modification.

Attention group rating prospects

- Employers may complete the AC-3 for as many TPAs or group-rating sponsors they feel are necessary to obtain quotes for a group-rating program.
- Group sponsors must notify all current group members if they will not accept them for the next group-rating year. The deadline for this notification is prior to the last business day in October for private employers and prior to the last business day in April for public employers.
- All potential group-rating prospects must have:
 - Active BWC coverage status as of the application deadline;
 - Active coverage from the application deadline through the group rating year;
 - No outstanding balances;
 - Operations similar in nature to the other members of their group.
- Any changes to a group member's policy will affect the group policy. Changes can result in either debits or credits to each of the members.

Note: For complete information on rules for group rating, see Rules 4123-17-61 through 4123-17-68 of the Ohio Administrative Code or your TPA. All group-rating applicants are subject to review by the BWC employer programs unit.



LEGAL SERVICES PLAN



WHAT IS IT?

The Ohio Roofing Contractors Association has entered into an agreement with the law firm of Auman, Mahan, and Furry to provide the ORCA membership with this unique service.

HOW DO I USE THE PLAN?

Auman, Mahan, and Furry specializes in labor and employment law, discrimination, wage-hour, prevailing wage, workers' compensation, unemployment compensation, construction law, construction claims disputes, government contract disputes, occupational safety and health, pensions, fringe benefits, collective bargaining, litigation, and business law; including taxes and securities. The firm represents numerous business clients and various associations throughout the country, including ORCA.

WHAT IF I NEED ADDITIONAL HELP?

If additional services are needed, members can either contact their own attorney or retain the services of an attorney at AMF at a preferred hourly rate. Court costs, filing fees, and miscellaneous disbursements would be paid for by the member, and itemized by the firm.

WHAT DOES IT COVER?

The primary purpose of this service is to provide ORCA members the opportunity to discuss and identify legal problems, and to resolve general questions and concerns quickly through convenient access to specialized and qualified legal counsel. Each ORCA member is entitled to one 30 minute consultation per month either by telephone, email, or office conference, at no charge. It is understood that these consultations and conferences will be based on existing knowledge of the attorney without further research and analysis. When calling Auman, Mahan, and Furry, please ask for Gary Auman and identify yourself as a ORCA Member calling under the Legal Services Plan.

HOW DO I CONTACT AUMAN, MAHAN, & FURRY?

**Auman
Mahan + Furry**
ATTORNEYS

Gary Auman

110 North Main Street Suite 1000
Dayton, OH 45402-1738
(937) 223-6003 ext. 3111
gwa@amfdayton.com

ORCA is Partnering with Beeline Purchasing LLC to Offer a New Member Benefit!

The Ohio Roofing Contractors Association has launched a Safety Marketplace through the Beeline Purchasing Program. ORCA members can buy safety products directly from manufacturers at considerable discounts - **up to 30% savings!**

To browse the catalog, go to <http://www.beelinepurchasing.com/store/categorylist.cfm>

To make a purchase, please contact Kevin Holden at Beeline Purchasing, 513-607-5955 or email him at kevin@beelinepurchasing.com

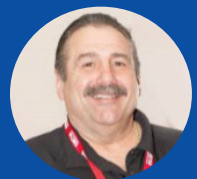
Benefits include:

- 10-30% savings over traditional methods of purchasing
- Multiply the buying power of the entire group (ORCA) for additional discounts
- First hand technical assistance and support from factory reps
- Independent and unbiased brokers
- Reduce middleman expenses
- Pass on manufacturer promotions



Over the past 5 years, I have saved thousands of dollars by purchasing my safety products from Beeline. They offer everything from hard hats and safety glasses to fall protection and other safety equipment that is shipped quickly and directly to my warehouse. In addition to being cost effective and convenient, Beeline provides you with your own personal broker, something you would not get dealing with a large distributor!"

Fred Horner
President/CEO
Advanced Industrial Roofing, Inc.



beeline
Specialized Purchasing Brokers





SPECIALTY CONTRACTORS PAC

An Ohio Political Action Committee

supported by the members of

The Ohio Roofing Contractors Association

7250 Poe Avenue, Suite 410, Dayton, Ohio 45414 - 888-294-7733

PAC Contribution Form

PAC Contributions must be made from PERSONAL FUNDS

and are NOT tax deductible and do NOT qualify for corporate reimbursement.

If you have any questions, please contact Valerie Pope at 937-603-4605.

Donor Name _____

HOME Address: _____

City, State, Zip: _____

- ☐ I have enclosed a **PERSONAL** check made out to: Specialty Contractors PAC OH860
- ☐ Please charge my **PERSONAL** credit card for the following amount: \$ _____
- ☐ Visa ☐ MasterCard ☐ American Express

Name on Card

Signature

Card Number

Expiration Date

CVV

Voluntary Dues Contribution Form

Members are also being asked to consider a voluntary dues assessment to support our legislative efforts. These contributions can be made from your corporate accounts. Unlike the PAC donations that go to individual candidates, these funds go towards the administrative expenses involved with our lobbying efforts such as consultant expenses.

COMPANY Name _____

COMPANY Address: _____

City, State, Zip: _____

- ☐ I have enclosed a **COMPANY** check made out to: OHIO ROOFING CONTRACTORS ASSOCIATION
- ☐ Please charge my **COMPANY** credit card for the following amount: \$ _____
- ☐ Visa ☐ MasterCard ☐ American Express

Name on Card

Signature

Card Number

Expiration Date

CVV

Please return to:

ORCA 7250 Poe Avenue, Suite 410, Dayton, Ohio 45414

or call 888-294-7733 to process by phone.

Thank you for your support!



ORCA SUPPORTS COMMERCIAL ROOFING LICENSING

Ohio House Bill 88 *Sponsored by Representative Tom Patton*

The Ohio Roofing Contractors is excited to be supporting Representative Tom Patton from Ohio's 7th District in his initiative to enact Commercial Roofing Licensing. This effort has been a priority for ORCA since its inception and we are **CLOSER THAN EVER BEFORE!**

Last session this bill had an overwhelming bi-partisan vote in favor of passage in the Ohio House but ran out of time to be considered by the Senate. It's a new session and hearings are already underway to kick off consideration of HB88 and we are on a fast track for passage in this session! ***The bill is bi-partisan, has wide industry support and has been well received by the Commerce and Labor Committee!***

The bill establishes a license within the existing **Ohio Construction Industry Licensing Board** system, which currently licenses commercial Plumbing, HVAC, Refrigeration, Hydronics, and Electrical Contractors.

The registration fees are low, the liability insurance requirements are very reasonable, and there will be a grandfathering period for all existing roofing contractors to apply for the license. You can find the full text here:

www.legislature.ohio.gov/legislation/legislation-summary?id=GA134-HB-88

This license gives the industry more tools to address the issues of the increasing complexity of roofing systems and the need to ensure code compliance for occupant safety and the safety of our first responders.

It also requires all subcontractors performing roofing system work on the project to be licensed. The currently licensed industries have used the OCILB enforcement provisions for decades to **successfully reduce the misclassification of workers** as subcontractors.

We need YOU to help get this bill over the finish line!

Now is the time to support ORCA with your corporate *voluntary dues assessment* and your personal *PAC Fund donation*.

**TAKE A PHOTO OF THIS QR CODE TO GIVE DIRECTLY ONLINE
OR FORMS FOR BOTH ARE ON THE BACK OF THIS FLYER.**

Please join your roofing industry colleagues in this **FINAL PUSH** toward making **OUR GOAL A REALITY!**

