

MECHANICAL CONTRACTORS ASSOCIATION OF OHIO

NOVEMBER 9-10
CINCINNATI OHIO
NATI 2023

mcaao

**RENAISSANCE HOTEL DOWNTOWN
36 E 4TH ST. CINCINNATI, OH 45202**

CONVENTION & TRADE SHOW



featured event

NOVEMBER 9TH
GREAT AMERICAN BALL PARK
100 JOE NUXHALL WAY
CINCINNATI OH 45202



10 OCILB AND 9 KENTUCKY CREDITS



On behalf of the MCA of Ohio Trustees, I'm proud to welcome you to our Convention and Trade Show in Cincinnati! It's our annual opportunity to gather mechanical and sheet metal signatory contractors from across the region for a unique offering of education, advocacy and entertainment! I encourage you to join your colleagues, our national association leaders, labor

partners and manufacturers and suppliers to promote and improve our industry.

We have a full schedule of timely sessions exclusively designed for signatory contractors. This year we also wanted to spread awareness for Mental Health and how the MCAO is here to help!

In addition to this stellar program of education, our manufacturers, suppliers and service providers will be on hand with exhibits so that you can see all the latest and greatest from the industry's top names.

And we didn't leave out the entertainment! At our Great American Ball Park Celebration you'll be able to experience the Cincinnati Reds Stadium as any Cincinnati Reds fan could! This celebration will feature a stadium tour, batting cages, drinks and signature game day classics!

MCAO has been the voice of specialty contractors in the Ohio legislature, agencies and courts since the 1960's but we can't do it without YOU! Please take advantage the incredible education program we've put together for you and enjoy entertainment and industry networking at the exhibits. You can meet and hear from your state and federal elected officials while the MCAO Trustees and Consultants get you up to speed on all the important projects and legislative initiatives we're spearheading in Ohio and in DC for the betterment of the entire industry!

Looking forward to celebrating with you in Cincinnati!

Keith Willkomm,
MCA of Ohio President
United Mechanical Contractors, Inc., Euclid, Ohio



**All Sessions will take place
at the Renaissance Hotel in
Burnham Hall**

Wednesday NOVEMBER 8

4:00 pm -7:00 pm

Exhibitor Registration &
Setup

Thursday NOVEMBER 9

7:00 am - 9:00 am

Exhibitor Setup and
Breakfast

9:00 am - 10:00 am

Exhibitor and Contractor
Registration

10:00 am - 10:30 am

Opening Address

10:30 am - 12:00 pm

Opening Keynote Address
State Rep Jessica Miranda

12:00 pm-1:00 pm

Exhibit Grand Opening and
Walking Luncheon

1:00 pm-2:00 pm

Educational Session I:
Augment Your Production
with Technology

2:00 pm-4:00 pm

Educational Session II:
Introduction to
Professional Management

Schedule AT A GLANCE

4:00 pm-4:30 pm

Educational Session III:
Mental Health
Awareness & Suicide
Prevention

4:30 pm-5:00 pm

Educational Session IV:
Belonging & Excellence
for All: BE4ALL A
Joint Effort of SMART,
SMACNA, and the ITI

5:00 pm- 6:00 pm

Reception with the
Exhibitors

6:00 pm

- Begin Transportation
to Great American Ball
Park

6:00 pm

Great American Ball
Park Celebration with
Tours and Batting
Cages

9:00 pm

- Begin Transportation
back to Renaissance
Hotel

Friday NOVEMBER 10

7:00 am - 8:00am

Breakfast Buffet

8:00 am – 9:30 am

Educational Session V:
Introduction to
Conscious Leadership

11:00 am-11:45 am

Educational Session VII:
Panel Discussion with
Local Legislators

11:45 am-12:00 pm

Break

12:00 pm-1:00 am

Educational Session
VIII: Economic Update

1:00 pm-3:00 pm

Exhibitor Tear-Down

- Executive Transportation
to begin shuttles rides
to/from the Renaissance
Cincinnati Downtown
Hotel & Great American
Ball Park at 6:00pm and
end at 9:30pm
- Pick ups at Renaissance
Hotel on Walnut St
- Drops off at Great
American Ball Park on
Joe Nuxhall Way

**10 OCILB and 9
Kentucky Credits**

Find us at...

mcaohio.com



The Mechanical Contractors Association of Ohio is a coalition of signatory Plumbing, Piping, HVAC, and Sheet Metal Contractors who, through their Local Associations from across the state, monitor and act on the legislative, judicial, and agency issues that are deemed important to the members of this industry and related industries. The Mechanical Contractors Association of Ohio (MCAO) has been engaged in government affairs work and lobbying on behalf of the specialty contracting industry since the late 1960s. The MCAO's success is directly tied to the strength of its membership! This Convention is not just a place to get involved and keep informed, it's your chance to experience the greatest assembly of signatory contractors in Ohio!



 @ohiomca

 @mcaofohio



MCAO 2023



featured event

NOVEMBER 9TH
GREAT AMERICAN BALL PARK
100 JOE NUXHALL WAY
CINCINNATI OH 45202

- 6:00pm SHUTTLES BEGIN TO DEPART FOR BALL PARK
- 6:00pm DINNER SERVICE BEGINS AT THE HANDLE BAR
- 6:30pm BALLPARK TOURS
- 7:30pm BATTING CAGE CHALLENGE PAC EVENT
- 9:30pm LAST SHUTTLE TO HOTEL



Registration INFORMATION

CONFERENCE LOCATION AND HOTEL INFORMATION

Renaissance Cincinnati Downtown Hotel

36 East Fourth Street
Cincinnati, Ohio 45202

Located in a historic building in downtown Cincinnati, this boutique hotel is just minutes from popular attractions. Settle into recently updated modern rooms and suites featuring deluxe bedding, flat-screen TVs, Wi-Fi access and large windows with skyline views. Stop by D. Burnham's restaurant for local cuisine, all-day dining and delicious beverages or workout in the spacious 24-hour fitness center. Visit the Paul Brown Stadium, the Over-the-Rhine neighborhood, the Cincinnati Zoo, the waterfront and the Duke Energy Convention Center with ease.

Featured Event (Reds Hall of Fame)

- Executive Transportation to begin shuttles rides to/from the Renaissance Cincinnati Downtown Hotel & Great American Ball Park at 6:00pm and end at 9:30pm
- Pick ups at Renaissance Hotel on Walnut St
- Drops off at Great American Ball Park on Joe Nuxhall Way

Hotel Room Reservations:

The MCAO Room Block rate is \$199 +taxes per night for single and double occupancy.

Reservations can be made by calling 800-228-9290 and referencing the Mechanical Contractors Association of Ohio (MCAO). If you prefer to book online, go to www.mcaohio.org and click on the MCAO Reservation Link under the "Convention" tab or visit:

<https://www.marriott.com/reservation/rateListMenu.mi>

Parking

Valet Parking on-site. The valet drop-off is located at the front entrance on 4th street. Valet parking is \$48.00 per night, per car.

The closest self-park option is right around the corner on Vine Street under the Westin Hotel.

HOW DO I REGISTER OR SPONSOR?

All Registrations and Sponsorships can be purchased securely Online at www.mcaohio.org

MCAO Contractor, Union Representative and Association

Representative Attendees pay \$250 per person and every registration includes all Educational Sessions, the Keynote Address, the MCAO Meeting and Luncheon, and access to the Vendor Tabletops, as well as the Featured Event - November 9th at the Great American Ball Park Reds Hall of Fame.

MCAO EXHIBITOR ATTENDEES

At this time, vendor tabletops are still available! If you still need to purchase your tabletop, visit www.mcaohio.org to secure your table securely online, OR contact Carroll Hamann at chamann@assnsoffice.org.

For those firms that have already purchased a booth space, Additional Exhibitors from the same firm can attend for \$250 per person and includes all Educational Sessions, the Keynote Address, and the MCAO Meeting and Luncheon, as well as the Featured Event – November 9th at the Great American Ball Park Reds Hall of Fame.

SPOUSE/GUEST ATTENDEES \$50 per person and includes Featured Event – November 9th at the Great American Ball Park Reds Hall of Fame.

Sponsorships are Still Available!

Visit www.mcaohio.org to Sponsor.

Program Changes and Cancellations:

MCAO reserves the right to substitute speakers or to cancel and reschedule events due to any unforeseen circumstances. If MCAO must cancel a show, registrants will receive a full credit or refund of their paid registration fee. No refunds will be made for lodging, airfare, or any related expenses.

Please feel free to contact JaMaya Tate or Valerie Pope with any questions or concerns at 614-457-0770.

MCAO2023

Events and Educational SESSIONS

THURSDAY, NOVEMBER 9TH

10:00am – 10:30am
Burnham Hall

Opening Address and Biennial Business Meeting

Join the MCA of Ohio Trustees, MCAA, SMACNA and TAUC Representatives alongside UA and SMART Leaders to kick off this annual assembly. The MCAO will recognize their volunteer leaders and pass the gavel in preparation for another successful year of partnership and industry advocacy



10:30am-12:00pm Opening Keynote Speaker

Speaker: State Representative, Jessica Miranda



1:00pm-2:00pm General Session I: Augment Your Production with Technology

Speaker: Trent Leinenbach, GTP Software

This presentation will take a deep dive into the available technology that currently exists for trade contractors. It will also relate the tech to the workflows that the company needs to improve. The industry isn't ripe with available labor but turning worker 1.0 into worker 1.5 is more productive to the company than just hiring more people. Attendees will learn that there are very useful technological hardware and software solutions out there that can augment their workforce tremendously. They don't necessarily always have to add staff if they allow tech to make their current staff more productive.

(1hr OCILB and Kentucky credit)



2:00pm-4:00pm General Session II: Introduction to Professional Management

Speaker: Tony Collins, Business Advisor and Facilitator, Aileron

As an Aileron Business Advisor and Facilitator, Tony Collins works with business owners and their teams to help them get more of what they want out of their businesses. Prior to Aileron, Tony started and led multiple small to medium-sized businesses in a variety of industries for more than 25 years. In this 2-hour facilitated session, you'll work alongside fellow business leaders to diagnose your businesses against Aileron's DOC System – a proven framework for running a thriving business that empowers an intentional, future-oriented focus and emphasizes working on the business, not in it. You'll identify an area of your business that needs attention and begin to plan how to address it.

(2hr OCILB AND Kentucky credit)



4:00pm-4:30pm General Session III: Mental Health Awareness and Suicide Prevention

Speakers: Matt Taylor, Training Coordinator UA Local 392, Cincinnati

VitalCog trains organizations to proactively address the early warning signs of suicide in the workplace. Just as organizations have realized they can help reduce heart disease by encouraging exercise, they can also reduce suicide by promoting mental health and encouraging early identification and intervention. This training, being provided by the UA, will educate and equip industry leaders at all levels with tools to address mental health and suicide concerns within the workplace. UA 392 Training Coordinator, Matt Taylor, has achieved his train the trainer certification in this critical program. Taylor will discuss the industry's efforts to address mental health and suicide prevention and options all contractors should consider to help combat this construction epidemic.

(1hr OCILB AND Kentucky credits pending)



4:30pm-5:00pm General Session IV: Belonging and Excellence for All: BE4ALL - A Joint Effort of SMART, SMACNA and the ITI

Speaker: Steve Allen, Training Coordinator SMART Local 24, Columbus

SMART has long been committed to creating an environment of welcoming, belonging and excellence for all of our members. However, SMART recognizes that not all individuals and groups are situated the same, with the same access to resources and opportunities. Therefore, the Belonging and Excellence for All (BE4ALL) effort is a targeted approach to ensure that all members, particularly those from historically underrepresented groups, experience these universal goals. Over the last year SMART, SMACNA and the ITI have engaged in numerous discussions to build alignment and a shared sense of purpose and to increase awareness about how to create an environment for welcoming, belonging and excellence – one that attracts and retains anyone who has the skills and desire to meet a culture of excellence. Join Steve Allen as he reviews the elements of this program and shares his local experiences and success in implementing this groundbreaking initiative.

(1hr OCILB AND Kentucky credits pending)



FRIDAY, NOVEMBER 10TH

8:00am-9:30am

General Session V: Variable Annuity Pension Plans



Ed Kommers
Director of MCA
of Western WA



Jeff Owen
UA Local 32



Arthur Rains-
McNally

Speakers:

Ed Kommers, Executive Director of MCA of Western WA and Trust Secretary of the Washington State Plumbers & Pipefitters Pension Plan

Jeffrey Owen, Business Manager UA Local 32 and Trust Chair of the Washington State Plumbers & Pipefitters Pension Plan

Arthur Rains-McNally, FSA,EA, MAA, Principal and Consulting Actuary

Join the dynamic trio of Kommers, Owen, and Rains-McNally as they discuss the plans that are a growing trend offering an alternative to those trusts who seek to minimize risk while providing life long benefits that are responsive to inflation. This session uses an actual case study, Washington State Plumbing and Pipefitting Pension Plan, to demonstrate the advantages and potential challenges.

(1.5hrs OCILB AND Kentucky credit)



9:30am-11:00am

General Session VI: Introduction to Conscious Leadership

Speaker: Wendy Roop, Facilitator, Aileron

As an Aileron Facilitator, Wendy establishes and nurtures connections with Aileron community members to help them make their visions a reality. Professionally, she's always made people her priority, developing expertise in the area of human resources management and organizational and leadership development; it set the stage seamlessly for her to launch her business in 2021 as a leadership coach. In this 90-minute facilitated session, you'll explore how leading others starts with leading yourself. Through activities that increase self-awareness and self-leadership, you'll begin to learn how your influence impacts others in your organization.

(1.5hrs OCILB AND Kentucky credits approved)



11:00am-12:00pm

Legislator Panel Keynote

Panel Josh Sanders, Calfee Halter & Griswold – MCAO Government



Mike Bowen
Calfee Halter &
Griswold



Josh Sanders
Calfee Halter &
Griswold

Affairs Consultant and
Mike Bowen, Calfee Halter
& Griswold – MCAO
Government Affairs
Consultant

Join Josh Sanders and
Mike Bowen from Calfee
Halter & Griswold and
a bi-partisan panel of
current and retired
southwest Ohio legislators

as they debate the past, present, and future of Ohio's political environment.

(1hr OCILB credit approved)



12:00pm-1:00pm

Closing Keynote Speaker - Economic Forecast for Ohio

Speaker Julianne Dunn, Cleveland Federal Reserve

The MCA of Ohio is honored to have Julianne Dunn of the Cleveland Federal Reserve to present Ohio's Economic Forecast. With so many aspects

of the economy in flux, Dunn will guide attendees through the key economic indicators and help shed light on ways to navigate these tumultuous times.

(1hr OCILB AND Kentucky credits approved)



MCAO 2023

Exhibitors

MIDWEST SPEC

PINNACLE SALES

COCHRANE SUPPLY & ENGINEERING

GEOSHACK – CLEVELAND

SPECIFIED CONTROLS

PREFERRED SALES

MILWAUKEE VALVE COMPANY

SIEMENS INDUSTRY

MILWAUKEE TOOL

DEWALT INDUSTRIAL TOOL

ALLIED SUPPLY

OHIOCAT

NEFCO UNITED WE BUILD

CONTRACTORS CHOICE

EASTWAY SUPPLIES

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SIEMENS



Do you have some free time while you are in Cincinnati? Here are several tour options that will show you what Cincinnati has to offer:

American Legacy Tours

When you're looking for things to do in Cincinnati, American Legacy Tours has you covered with the best walking & bus tours in Cincinnati, Newport, and Covington! Our walking tours range from Food and Drink Tours and Underground Tours to Historic Tours and Haunted Tours. Explore the city and experience Cincinnati like never before with historically entertaining tours from American Legacy Tours.

Click here for more information: <https://www.americanlegacytours.com/>

Brewing Heritage Trail

The Brewing Heritage Trail is a walking trail and series of guided tours that celebrates Cincinnati's brewing heritage. The Brewing Heritage Trail invites the world to explore Cincinnati's brewing heritage through an unrivaled urban walking trail. The best way to experience the Trail is a guided tour.

Click here for more information: <http://brewingheritagetrail.org/>

Cincy Brew Bus – Cincinnati's Premier Tasting Tours

Cincy Brew Bus provides an educational and informative look at local Cincinnati Breweries, Wineries and Distilleries with VIP access, tastings and local history. Cincy Brew Bus is the most comprehensive brewery, winery, bourbon and distillery tour in the Region!

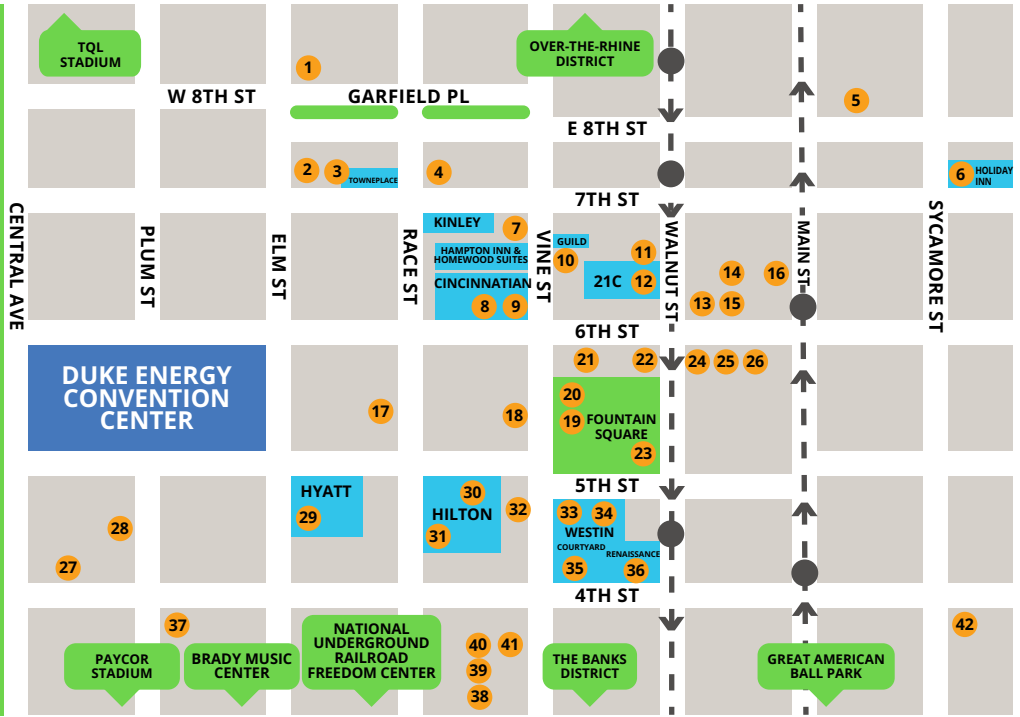
Click here for all the tour options: <https://cincybrewbus.com/>



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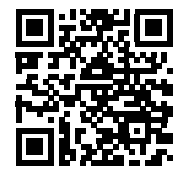
● RESTAURANTS ● STREETCAR ● ATTRACTIONS ☎ ALL NUMBERS 513 AREA CODE \$ = UNDER \$8 \$\$ = \$8-\$25 \$\$\$ = MORE THAN \$25

- 1 Izzy's - \$
800 Elm St, 721-4241
- 2 Shanghai on Elm - \$\$
700 Elm St, 906-7000
- 3 Papa John's Pizza - \$\$
132 W 7th St, 333-0303
- 4 The Butcher and Barrel - \$\$
700 Race St, 954-8974
- 5 Arnold's Bar & Grill - \$\$
210 E 8th St, 421-6234
- 6 Spoon & Cellar - \$\$
Holiday Inn: 701 Broadway St, 904-4149
- 7 Skyline Chili - \$
643 Vine St, 241-2020
- 8 Hannaford Market/Kidd Coffee - \$
Cincinnati: 601 Vine St, 381-3000
- 9 Mavericks - \$\$
Cincinnati: 601 Vine St, 381-3000
- 10 HARU - \$\$
628 Vine St, 381-0947
- 11 Nicholson's Tavern - \$\$
625 Walnut St, 564-9111
- 12 Metropole - \$\$\$
21C: 609 Walnut St, 578-6660
- 13 Nada - \$\$
600 Walnut St, 721-6232
- 14 Boca - \$\$\$
114 E 6th St, 542-2022
- 15 Sotto - \$\$\$
118 E 6th St, 977-6886
- 16 Mazunte Centro - \$\$
611 Main St, 785-0000
- 17 Maplewood Kitchen and Bar - \$\$
525 Race St, 421-2100
- 18 Jeff Ruby's Steakhouse - \$\$\$
505 Vine St, 784-1200
- 19 Via Vite - \$\$
520 Vine St, 721-8483
- 20 Chipotle - \$
On Fountain Square, 579-9900
- 21 Green District Salads - \$
33 E 6th St, 493-0545
- 22 BRU Burger Bar - \$\$
41 E 6th St, 463-6003

- 23 Graeter's Ice Cream - \$
511 Walnut St, 381-4191
- 24 Prime Cincinnati - \$\$\$
580 Walnut St #100, 579-0720
- 25 Street City Pub - \$\$
580 Walnut St, 873-7529
- 26 Silver Ladle - \$
580 Walnut St #700, 834-7650
- 27 Deeper Roots Coffee - \$
338 W 4th St, 381-2141
- 28 Plum Street Cafe - \$
423 Plum St, 651-4341
- 29 Red Roost Tavern - \$\$
Hyatt: 151 W 5th St, 354-4025
- 30 Hathaway's Diner - \$
25 W 5th St, 621-1332
- 31 Grille / Bar at Palm Court - \$\$
Hilton: 35 W 5th St, 421-9100
- 32 Morton's Steakhouse - \$\$\$
411 Vine St, Ste 2A, 621-3111
- 33 McCormick & Schmick's - \$\$
21 E 5th St, 721-9339
- 34 Ingredients - \$\$
Westin: 21 E 5th St, 852-2740
- 35 Sleepy Bee Café - \$\$
8 E 4th St, 391-2339
- 36 D. Burnham's - \$\$
Renaissance: 36 E 4th St, 333-0000
- 37 Caffè Barista & Deli - \$
231 W 4th St, 333-0123
- 38 Lola's Coffee + Bar Downtown - \$
24 W 3rd St, 381-3173
- 39 Blind Pig - \$
24 W 3rd St, 381-3114
- 40 O'Malley's in the Alley - \$
25 W Ogden Place, 381-3114
- 41 The View at Shires' Garden - \$\$
309 Vine St, 407-7501
- 42 Wild Eggs - \$\$
301 E 4th St, 655-6707

- The Banks Entertainment District starts at 2nd St between Walnut and Main. Restaurants include:**
- Condado Tacos - \$\$
195 Freedom Way, 263-1172
 - E+O Kitchen - \$\$
56 W Freedom Way, 684-1720
 - Moerlein Lager House - \$\$
115 Joe Nuxhall Way, 421-2337
 - Ruth's Chris Steakhouse - \$\$\$
100 E Freedom Way, #160, 381-0491
 - Taste of Belgium - \$\$
16 West Freedom Way, 396-5800
 - Tin Roof - \$\$
160 E Freedom Way, 381-2176
 - Yard House - \$\$
95 E Freedom Way, 381-4071
- Pharmacies & Snack Shops**
- Walgreens
601 W 6th St, 929-4316
- Restaurants more than four blocks from the Duke Energy Convention Center:**
- AC Upper Deck - \$\$
135 Joe Nuxhall Way, 744-9900
 - The Birdcage - \$
412 Central Ave, 381-0563
 - Braxton Brewing Pendleton - \$\$
331 E 14th St, 918-4804
 - CHE! Restaurant - \$\$
1342 Walnut St, 345-8838
 - French Crust Café and Bistro - \$\$\$
1801 Elm St, 455-3720
 - Hard Rock Cafe & Casino - \$\$
1000 Broadway St, 250-3150
 - LouVino - \$\$
1142 Main St, 813-3350

- MIKEY'S LATE NIGHT SLICE - \$\$
2014 Elm St, 258-0518
- MONTGOMERY INN BOATHOUSE - \$\$
925 Riverside Dr, 721-7427
- ODDFELLOW'S LIQUOR BAR - \$\$
2014 Elm St, 258-0518
- PLUM COURT WINE ROOM - \$\$
241 W Court St, 319-5607
- RHINEGEIST BREWERY - \$\$
1910 Elm St, 381-1367
- SACRED BEAST OTR - \$\$
1437 Vine St, 231-2864
- SAMUEL ADAMS TAPROOM - \$\$
1727 Logan St, 412-3300
- SOMERSET OTR - \$\$
139 E McMicken Ave, 270-5982
- SUBITO - \$\$\$ / VISTA AT LYTLE PARK - \$\$
Lytle Park Hotel: 311 Pike St, 579-3860
- SUNDRY AND VICE - \$
1214 Vine St #3, 721-8423
- SYMPHONY HOTEL & RESTAURANT - \$\$\$
210 W 14th St, 721-3353
- TAFT'S ALE HOUSE - \$\$
1429 Race St, 334-1393
- TASTE OF BELGIUM - \$\$
1135 Vine St, 396-5800
- TOP OF THE PARK - \$
506 E 4th St, 651-1234
- 13TH STREET ALLEY - \$
126 E 13th St, 813-8000



Scan the QR code for complete restaurant listings or visit VisitCincy.com. Vine Street divides East and West addresses. Map not to scale.



MECHANICAL CONTRACTORS ASSOCIATION OF OHIO
 7250 POE AVENUE SUITE 410
 DAYTON, OHIO 45414



CONVENTION &
 TRADE SHOW
2023
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9-10

RENAISSANCE CINCINNATI
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 EVENT**



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 100 JOE NUXHALL WAY
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WANT MORE INFORMATION?

go to www.mcaohio.org