



Central States Insulation Association's
INSULATOR

February 2014



REGISTER TODAY!

CSIA SPRING LABOR CONFERENCE

this year in conjunction with MCAO

April 22-23, 2014

The Marriott Griffin Gate - Lexington, KY

Details on Pages 8-11



Side View

Top View

SURESHOT

Hand-Held Technology times "TWO"

2x Tough * 2x Fast * 2x Portable



SureShotII changes your concept of pin welding...times TWO. Be it Cupheads, Weld Pins, or even Weld Studs -- SureShotII can deliver. With updated Hybrid Technology and Dual Operating Power, SureShotII uses the best of all worlds to provide Capacitor Discharge fastener welding second to none. In the lightweight and rugged packaging you've come to expect from SureShot (weighing in at 18 lbs.) this Welder has the power to weld virtually any Stud fastener known to the CD application market: with only 110volt (or 220volt incoming power). User-friendly, the system offers multi-level safety and operational designs to get the job done quickly, safely and reliably --- truly delivering the power of "II".

Width: 13.7" (347mm)

**Your
SINGLE SOURCE
Insulation Fastening
StudWelding
Specialists**

THE INSULATOR

**Editor
RACHEL PINKUS**



Published by:
**The Central States
Insulation Association**
csia@assnsoffice.com
www.csiaonline.org

**The Insulator is a review of
construction activity in the central states
region.**

**The Insulator contains Industry News,
Notices and Central States Insulation
Association Activities.**

**All information contained herein is
considered reliable to the best of our
knowledge, and we accept no responsibility
for incorrect material secured from
outside sources.**



**2077 Embury Park Road
Dayton, Ohio 45414
(937) 278-0308
Fax: (937) 278-0317**

OFFICERS:

President
BRIAN WILLET
Gribbins Insulation Co.

Vice President - Secretary/Treasurer
JOHN STEVENS
Thermal Solutions-Ohio, Inc.

Immediate Past President
TOM DYLENSKI
Mechanical & Industrial Insulation, Inc.

CONTRACTOR DIRECTORS:

MICHAEL O'CONNELL, Michigan Mechanical Insulation
CARL HUGHES II, Cascade Insulation Company
DOUG ANDERSON, George V. Hamilton, Inc.
DAVE MCCOY, Champaign A&K Insulation Co., Inc.
TOM WOLFE, Alloyd Insulation
BRAD VIERS, Advanced Industrial Services, LLC
JARED GOODSITE, Pedersen Insulation

DISTRIBUTOR / FABRICATOR DIRECTORS:

HERB HAMMER, Great Lakes Textiles
MARK HORVAT, Insulation Fabricators
JIM CRAIG, Diversified Insulation Distributors

ASSOCIATE DIRECTORS:

ROB ENGLISH, Pittsburgh Corning
REID PUGH, Vimasco Corp.
CHARLES MOORE, Armacell, LLC

CONTRACTOR MEMBERS AT LARGE:

JIM DIERSING, Thermal Solutions, Inc.

STAFF:

BOB POPE, Executive Director
VALERIE DAHLBERG, Associate Director
MEGAN MILLER, Accounts Manager
RACHEL PINKUS, Office Manager
KATE HENDRICKSON, Administrative Assistant

CSIA PRESIDENT'S MESSAGE

Brian Willett, Gribbins Insulation Co.



As I look out our office window, snow covers the ground and still more is coming. It seems like this has been a common scene for us the last two months, and there is no hope of warmth or sun in the near future. I guess it's a good thing we are in the insulation business and not selling ice cubes.

I just finished my registration for the upcoming NIA Annual Convention, April 2-5, in Indian Wells, California. Please take a look into the great opportunity to network with business associates, learn more about our industry, and take a break from the everyday grind back at the office. You have until March 7th to take advantage of their early bird discounts.

I would like to give special recognition to Bryan Pieh of Advanced Industrial Services to his past years of service on the CSIA board. Due to current job responsibilities, Bryan has resigned from the board. He will be greatly missed for his experience, professionalism, and hard work. We have elected Brad Viers with Advanced Industrial Services as his replacement, and I would like to wish Brad a warm welcome.

Don't miss the upcoming CSIA seminar "How Wage and Hour Laws Affect Your Business" on March 19th by Steve Watring of Dunlevey, Mahan & Furry. Details can be found on page 13 of this publication.

Our association office is currently working on the details for the CSIA Spring Labor Conference at the Griffith Gate Resort in Lexington, KY, on April 22 and 23. Our board has decided to invite MCAO Member firms (Union Mechanical & Sheet Metal Shops in Ohio) to attend our networking events & related seminars. We hope this adds value to our membership by providing opportunities to develop relationships with your customers. Registration information can be found on pages 10 and 11 of this publication.

I hope your 2014 is off to a good start and look forward to seeing you in the near future.

REGISTER TODAY!

www.csiaonline.org



CSIA Spring Conference April 22-23, 2014

Griffin Gate Marriott Resort & Spa
1800 Newtown Pike
Lexington, Kentucky 40511



Thermo-12® Gold: The best insulation for your high-temperature job.

RESUME

Thermo-12 Gold

QUALIFICATIONS:

- Maintains structural integrity and thermal performance at temperatures up to 1200°F.
- XOX™ corrosion inhibitor protects pipe and equipment.
- High-compressive strength resists maintenance abuse.
- Non-combustible (ASTM E136) for fire protection.
- Proven performance that lasts for the life of the pipe and equipment.
- Available in both pipe and block form.

EXPERIENCE:

- Thermo-12 Gold high-temperature insulation has been used for over 40 years in refining, power generation, chemical processing and facilities utilizing medium and high-pressure steam.
- Each project benefits in the long-term from reduced emissions, reduced heat loss, less maintenance and personnel protection from hot pipe and equipment.

REFERENCES:

- Product manufactured and tested to meet more than 20 ASTM, government and international standards.
- Thermo-12 Gold is manufactured under a certified ISO 9001 Quality Management System.



Industrial Insulation Group, LLC
A Johns Manville Company

To learn more, please visit us at www.iig-llc.com

President Obama Signs Farm Bill, Mandating Report on Potential Mechanical Insulation Energy Savings

On January 29, 2014, the U.S. House of Representatives passed the Federal Agriculture Reform and Risk Management Act, often referred to as the Farm Bill, by a vote of 251-166. The bill then made its way to the U.S. Senate, where it was passed on February 4, 2014 by a vote of 68-32. The bill was then sent on to the President, who signed it into law on February 7, 2014.

The Farm Bill is responsible for authorizing most of the agriculture programs in the United States. Working together with our legislative partners, the National Insulation Association (NIA) was able to include language in the bill that requires the Secretary of Agriculture to submit a report on energy use and energy efficiency projects at the Washington, D.C. headquarters and the major regional facilities of the Department of Agriculture. The report will include an analysis of energy use by the Department of Agriculture's headquarters and major regional facilities, as well as a list of energy audits and energy efficiency projects conducted at these facilities. Lastly, the language requires the submittal of a list of energy-saving projects that could be achieved by enacting a consistent, timely, and proper mechanical insulation maintenance program, and upgrading mechanical insulation at these facilities.



This is a definitive victory for the mechanical insulation industry. This report will be a great step to show the American government and people throughout the country the impact that mechanical insulation can have not only on energy efficiency, but on cost savings throughout the governmental, commercial, and industrial sectors in the United States. It offers the opportunity to prove the tremendous benefits of insulation, with the potential to provide the hard evidence we need to bring the benefits of insulation to more audiences.

NIA would like to thank Representative Tim Bishop (D-NY), Representative Chris Gibson (R-NY), and Representative Michael Grimm (R-NY) for their efforts in introducing our amendment and getting it adopted in the version first acted upon by the U.S. House of Representatives. Their commitment and support of mechanical insulation has been paramount to our recent efforts and we look forward to continuing to work with them and their colleagues to ensure that mechanical insulation continues to receive the attention it deserves.

The NIA Foundation for Education, Training, and Industry Advancement, who worked alongside legislators to pass this legislation, promotes the benefits of insulation to outside audiences. For more information about our Foundation, please contact NIA Vice President Kristin V. DiDomenico at kdidomenico@insulation.org.



Actual Language Excerpted from the Farm Bill

SEC. 9015. ENERGY EFFICIENCY REPORT FOR USDA FACILITIES.

(a) REPORT.

Not later than 180 days after the date of the enactment of this Act, the Secretary of Agriculture shall submit to the Committee on Agriculture of the House of Representatives and the Committee on Agriculture, Nutrition, and Forestry of the Senate a report on energy use and energy efficiency projects at the Washington, District of Columbia, headquarters and the major regional facilities of the Department of Agriculture.

Continued on page 7

(b) CONTENTS.

The report required by subsection (a) shall include the following:

- (1) An analysis of energy use by the Department of Agriculture headquarters and major regional facilities.
- (2) A list of energy audits that have been conducted at such facilities.
- (3) A list of energy efficiency projects that have been conducted at such facilities.
- (4) A list of energy savings projects that could be achieved with enacting a consistent, timely, and proper mechanical insulation maintenance program and upgrading mechanical insulation at such facilities.

*Content provided by the National Insulation Association



EXTOL - The Leader in Fabricated Insulation Systems

OF OHIO, INC.

Low Temperature Pipe & Equipment Insulation Specialists

- Extruded Polystyrene (XPS)
- Polyisocyanurate
- Cellular Glass
- Phenolic
- Mineral Wool
- Vapor & Weather Barrier Claddings
- Coatings, Adhesives, Sealants
- Pipe Corrosion Protective Coatings
- High Density Pipe Supports
- Fibawearpad™ Pipe Protection

Extol Precision Engineered Valve Insulation

FibaClad™ Pipe and Vessel Cladding

Specify Extol Proven Products
EXTOL the Leader in Quality and Innovative Insulation Systems for the Industrial Insulation Market. Since 1962 - A Tradition of Quality, Excellence and Dependability

Extol Contoured Vessel End Insulation

EXTOL OF OHIO, INC.

208 Republic Street, Norwalk, Ohio 44857 • Phone: (800) 486-9865 or (419) 668-2072
Fax (419) 663-1992 • www.ExtolOhio.com • Email: info@extolohio.com



JEFF-CO

Sales and Marketing

When it comes to mechanical insulation products and accessories, we've got you covered!
We represent the best in the business from four office locations. **Quality people providing quality products to CSIA since 1988!**

Auburn Manufacturing, Inc. <small>The Safest Name in Extreme Temperature Textiles™</small>	High Temperature Coated Textiles in Blanket and Tape Forms
AVERY DENNISON	Fasson Brand Insulation and HVAC Tapes
BOSS PRODUCTS	Boss Brand Silicones and Fire Stop Sealants
BUCKAROOS, Inc.	Saddles, Supports, Tools, P-Trap Covers and PVC Hanger Covers
ESLIN <small>Energy Saving Layered Insulation</small>	Sturdy 1400° High Density E-Glass Pipe & Board Insulation
IP Ideal Products	Aluminum and Stainless Steel Jacketing and Elbow Systems
NOSWEAT™ <small>Reusable Valve Wraps</small>	Reusable Insulated Valve and Grooved Fitting Wraps
Polyguard	Insulation Jacketing and RG2400 Corrosion Resistant Coatings
Proto Corp. <small>Engineered PVC products</small>	PVC Fittings and Jacketing Systems
MIDWEST FASTENERS, INC.	Stud Welding Systems, Weld Studs & Insulation Fasteners
VIMASCO CORPORATION	Insulation Mastics and Coatings
RHH Foam systems, Inc.	Versi-Foam® Two Component Polyurethane Spray Foam Insulation Kits

jeff-co.com

JEFF REBHOLZ Indianapolis, IN / 800.969.3113, ext. 104
RON CARLSON Minnetonka, MN / 800.969.3113, ext. 109
CHAD REBHOLZ Indianapolis, IN / 800.969.3113, ext. 101
RON MCKINNON McKinnon Sales / Centennial, CO / 303.721.8388

9635 Park Davis Drive, Indianapolis, IN 46235
800.969.3113 fax 317.899.0775

Alumaguard® Lite

Next best thing to real metal!



*Alumaguard Lite
Stucco Embossed*



*Stucco Embossed
Aluminum*

Alumaguard® Lite's new stucco embossed surface finish is the closest you'll get in a flexible insulation cladding to real stucco embossed metal. But you'll get a lot more than just appearance: true zero perm vapor barrier; high quality cold temperature acrylic adhesive; toughness and ease of installation. Alumaguard® Lite is part of the Alumaguard® family of products including Alumaguard® and Alumaguard® All Weather. Brought to you by Polyguard®, where *innovation* is what we do.

For more information, visit us at
www.PolyguardProducts.com/mas

Innovation based. Employee owned. Expect more.

Polyguard®

Phone: (1) 214.515.5000

www.PolyguardProducts.com



2013 SCHOLARSHIP WINNERS

Bryce Stamp
National Environmental Contracting, Inc.

Elizabeth Lane
Action Insulating Services, Inc.



Each year the **Central States Insulation Association** offers college or technical school scholarships to students who are the children of or under the legal guardianship of employees of CSIA member companies.

CSIA is now accepting donations to the Scholarship Fund in the hopes that we will be able to provide even more financial aid to those seeking higher education!

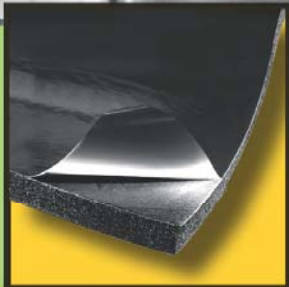
At the bottom of all Invoices from CSIA and on all CSIA Event Registration Forms, you will find a place to add on an optional donation to the CSIA Scholarship Fund.

To donate, contact Rachel Pinkus
937-278-0308 or rpinkus@assnsoffice.com

INSTALL PERFORMANCE

THE NO.1 CHOICE FOR CONDENSATION CONTROL

Fiber Free



AP Armaflex closed-cell, flexible, elastomeric insulation is the standard in performance and efficiency for insulating pipes, fittings, ducts, tanks, and curved or irregular surfaces. Fiber-free, manufactured with built-in Microban® antimicrobial product protection and GREENGUARD Children and Schools Certified®, AP Armaflex improves indoor air quality, prevents energy waste and controls condensation. With thicknesses up to 2" in code-compliant tubes, sheets and rolls, AP Armaflex can cover every installation need.* **Install it. Trust it.**



AP/Armaflex®

 **armacell**

1 888-570-DUCT
info.duct@armacell.com

www.armacell.us

© 2013 Armacell LLC. Made in USA. MICROBAN is a registered trademark of Microban Products Company. The GREENGUARD Indoor Air Quality Certified Mark is a registered certification mark used under license through the GREENGUARD Environmental Institute. *25/50 1-1/2" and 2" in AP Armaflex FS



Spring Labor Conference and Golf Tournament

In Conjunction With:



April 22-23, 2014

The Marriott Griffin Gate in Lexington, Kentucky

Tuesday, April 22nd, 2014

3:00 - 4:00 p.m. **CSIA Board of Directors Meeting**

4:00 - 6:00 p.m. **Collective Bargaining Orientation & Refresher**
with Bob Dunlevey of Dunlevey, Mahan & Furry

This seminar is designed for anyone that is a first-timer on a negotiation committee and needs to gain the basics in labor law and labor contract negotiations. It is also an excellent refresher for more seasoned negotiators. The session will be covering the following topics and more:

- >> Mandatory and non-mandatory subjects of bargaining
- >> Assignment of bargaining rights
- >> Preparing To Bargain
- >> What are the differences between traditional bargaining and mutual gains bargaining
- >> Strike, lockouts and pickets
- >> Basic types of labor contract clauses

This seminar will give you the basics to better understand the issues and contract clauses discussed during the Labor Manual review session the next day.

6:00 - 7:00 p.m. **Reception for Registered Attendees**

Wednesday, April 23rd, 2014

7:00 - 7:30 a.m. **Registration and Full Breakfast**

7:30 - 9:15 a.m. **Pension Reform, The Affordable Care Act and Joint Apprenticeship Committees**
with Mike Ledbetter and Rachel Parissi of Ledbetter, Parissi, Sollars

9:15 - 9:30 a.m. **Break**

9:30 - 10:30 a.m. **Construction Industry Data and Statistics**
with Carey Peters of the Construction Labor Resource Council

The CLRC provides comprehensive consulting and research services to national associations, association chapters, employers, contractors, owners, labor-management cooperatives, and others in the construction industry. For over 30 years CLRC has been the construction industry's most trusted and comprehensive source of union labor cost, contract evaluation, market share, workforce demographics, and related information. CLRC's work is objective, accurate and trusted.

10:30 - 10:45 a.m. **Break**

10:45 - 12:00 p.m. **CSIA Labor Seminar** 
with Dave McCoy of Champaign A&K Insulation and
Brad Viers of Advanced Industrial Services

10:45 - 12:00 p.m. **MCAA Labor Seminar** 

10:45 - 12:00 p.m. **SMACNA Labor Seminar** 

The Labor Seminars will run concurrently and each craft will be broken out into their own session and provided with a copy of their own craft's updated Labor Manual. This invaluable resource puts important comparison data at your fingertips. In these uncertain times of economic turmoil and stagnant growth it is more important than ever to *get the most out of your labor agreements*. Join us for the labor conference and see how your agreement measures up to other local agreements and see wage package trends from across the region.

12:15 - 1:00 p.m. **Golfers Lunch Buffet**

1:00 p.m. **Golf Challenge SHOTGUN START**



Labor Conference & Golf Tournament Registration & Sponsorship Form

Register Online at: www.csiaonline.org



Company Name _____

Attendee Name _____ Golf Handicap _____

Attendee Name _____ Golf Handicap _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ Email _____

EVENT REGISTRATION:

CSIA or MCAO Member Non-Member

FULL REGISTRATION: \$450 \$550
Includes reception, all meetings, golf, full breakfast, lunch and beverage cart tickets!

MEETINGS ONLY: \$325 \$350
Includes reception, all meetings and full breakfast!

GOLF OUTING ONLY: \$175 \$225
Includes reception, golf, lunch, and beverage cart tickets!

RECEPTION ONLY: \$100 \$150
Includes reception only!

BILLING:

Please make checks payable to CSIA or pay below by Visa, MC, Discover or AmExp.

Name on Card _____

Card Number _____

Exp. Date _____ Billing Zip _____

For hotel reservations, go to:

<https://resweb.passkey.com/go/CSIA2014>

This will secure you the special rate of **\$124.00** per night. The Cut-Off date is **March 31, 2014**.

Have Questions? Call 888-294-0084 or email Rachel at rpinkus@assnsoffice.com

SPONSOR OPPORTUNITIES:

Get your name in front of Mechanical Insulation, Sheet Metal and Mechanical Contractors all at One Conference!

(Please list Name as you would like it to appear on signage)

We would like to sponsor:

- RECEPTION** \$350.00
Includes Signage at Reception and website, Facebook, and newsletter recognition.
- BREAKFAST** \$350.00
Includes Signage at Breakfast and website, Facebook, and newsletter recognition.
- HANDOUT/MANUAL** \$350.00
Includes your logo on handouts and labor manual and website, Facebook, and newsletter recognition.
- AN INDIVIDUAL HOLE** \$125.00
Includes Signage on Golf Course and website, Facebook, and newsletter recognition.
- LONGEST DRIVE PRIZE** \$150.00
Includes Signage on Golf Course and website, Facebook, and newsletter recognition.
- CLOSEST TO PIN PRIZE** \$150.00
Includes Signage on Golf Course and website, Facebook, and newsletter recognition.
- BEVERAGE CART** \$300.00
Includes Signage on Beverage Cart and website, Facebook, and newsletter recognition.
- BUFFET LUNCH** \$350.00
Includes Signage at Lunch and website, Facebook, and newsletter recognition.
- GOLF PRIZE** \$500.00
Includes Signage at Golf Course and logo on prize packages as well as website, Facebook, and newsletter recognition.
- CSIA WEBSITE BUTTON LINK (1 Year)** \$500.00
Have Your Logo linked to Your Website on the Home Page of the CSIA Website for 1 Full Year.

Multi-Employer Pension Reform

CSIA is working in conjunction with MCAA and SMACNA on federal multi-employer pension reform. The initiative has been dealt some serious blows as a couple of large unions (non-building trades) have come out in opposition causing a pull back from the Democrats on the bi-partisan group working on the issue. We have this new update from Mike Ledbetter of Ledbetter Parisi and Sollars on the matter:

- The expectation is that piece of legislation sponsored by Senator Harkin will be released soon. The bill is expected to have only a negligible impact on multiemployer plans.
- A multiemployer plan-focused bill is “coming but not imminent.” Republicans are working on it in the House. The hope is to see language by the end of February but there is no clear timeframe as of yet.
- There was a fair amount of discussion regarding developments with the PBGC. First, the PBGC is looking for greater partition authority, but this would be of little use to construction industry plans. There is also discussion of assigning retirement representatives to troubled plans (similar to a liaison/advocate) but those representatives would not have a vote and would defer to Trustees’ judgment. Finally, the PBGC is looking for a substantial premium increase, to the tune of 15-fold or more. NCCMP does not support this and the speaker indicated that a one-step solution to the PBGC funding problem is very unlikely to work and is not considered to be prudent or reasonable.
- NCCMP representatives met with Senator Harkin (D-IA) to discuss the funding problems facing multi-employer plans and the PBGC. They also discussed the proposals in the “Solutions Not Bailouts Report.” The meeting was significant because Senator Harkin is the Chair of the Health, Education, Labor and Pensions Committee in the Senate. Senator Harkin indicated he would meet with his counterpart in the House and discuss the hearings that have already taken place. The NCCMP representatives reminded those on the call that the Pension Protection Act was passed only after Senator Kennedy and Representative Boehner held similar meetings. A follow up meeting with Senator Harkin will include the General Presidents of several labor organizations.
- While the AARP is unlikely to ever support cuts to accrued benefits, they are apparently willing to talk with the NCCMP and others about portions of the Solutions Not Bailouts report that provide assistance to troubled plans.

Estimating Software **For Mechanical Insulation Contractors**

 **FASTWRAP™**

- Designed by an estimator
- Comprehensive database of piping and ductwork insulation items
- Responsive technical support
- Clean, intuitive interface
- Easy to learn and implement
- Affordable purchase and lease options
- Training included
- With the On-Screen Digitizer, takeoff plans right on your monitor
- **Contact us today to find out more**



FASTEST, INC.

800-828-7108

www.fastest-inc.com

- The House Education and Workforce Committee is still working on a funding reform bill, but it is proving a larger challenge that envisioned. They hope to have a “discussion draft” ready by the end of February.

- The funding challenges facing the PBGC was a topic of conversation. In order to prevent insolvency of the multiemployer program, the PBGC is discussing dramatic premium increases that would break out to roughly \$.35 per work hour for the average plan. A waiver program would be created for plans that could not pay the increased premiums, but healthy plans could end up paying more to help subsidize those that are struggling. The speakers are very skeptical of this idea.

For more information on what our Coalition is aiming for go to:

www.solutionsnotbailouts.com

HR MANAGERS MEETING

with Steve Watring of Dunlevey, Mahan & Furry

How Wage and Hour Laws Affect Your Business

Wednesday, March 19, 2014 from 11:30 a.m. - 1:30 p.m. EST

LIVE AT THE BX Dayton OR VIA THE INTERNET AS A WEBINAR

(get streaming video and see the presentation on your computer while you dial in by phone for the meeting audio)

BX Dayton • 2077 Embury Park Road • Dayton, Ohio 45414

The number of claims against employers over alleged wage and hour violations has skyrocketed in the past several years. These claims are particularly dangerous because employees can sue as a group, and the employer can be held liable for not only back wages, but also attorney's fees and double or even triple damages. The government is becoming more aggressive in enforcement, and many attorneys are anxious to sue over wage hour violations. The laws are more complex than you might believe. Attorney Steve Watring, a partner at Dunlevey, Mahan & Furry, will share important tips with you to help keep your company out of wage-hour trouble.

Steve will be addressing Federal Law but he will be prepared to answer any questions concerning State Law in Ohio, West Virginia, Indiana and Kentucky.

Company Name: _____

The following individuals will be in attendance:

_____ via webinar Email: _____ or at location
_____ via webinar Email: _____ or at location

(If you are participating via Webinar, the necessary phone number, web address, and handouts will be emailed prior to the start of the seminar.)

The cost is \$50.00 per person for Members and \$75.00 per person for Non-Members. Lunch included for on-site participants.
Total Amount Due of \$ _____

Registration cancellations must be made 5 business days in advance for a refund.

Make checks payable to CSIA or fill out the credit card information below:

[] VISA [] Master Card [] American Express [] Discover

Name Card _____ Credit Card Number _____

Exp. Date _____ Billing Zip _____

How did you hear about this course? (Please Circle) E-mail Newsletter Referred by Colleague Website

Return completed form to: CSIA - 2077 Embury Park Rd., Dayton, OH 45414 or FAX: 937-278-0317 or khendrickson@assnsoffice.com . Questions? Call Kate at (937) 278-0308.

IN STOCK-IMMEDIATE DELIVERY

WITH AEROFLEX® SELECT DISTRIBUTION: 1-866-237-6235

AEROCEL® STAY-SEAL® WITH PROTAPES (SSPT)

Insist on Stay-Seal® with Protape® (SSPT). The one and only Stay-Seal® closure that's time tested and proven! It's the best closure system in the world because of self-sealing dual-direction adhesive. Avoid call-backs or failures.

SSPT MAINTAINS ITS SEAL IN HARSH CONDITIONS.



EPDM-based self-adhesive closure.



Specially made for adhering the seams of AEROCEL® tubes.



Provides extra holding strength to the seams.



Prevents atmospheric moisture from penetrating the seams.



IT WORKS!

- 300-400% Faster Installation
- Quick Turn-around
- Now Serving the United States from Multiple Warehouse Locations
- Best Range of Sizes
ID's 1/4" to 16" IPS
Wall Thickness 3/8" to 4"

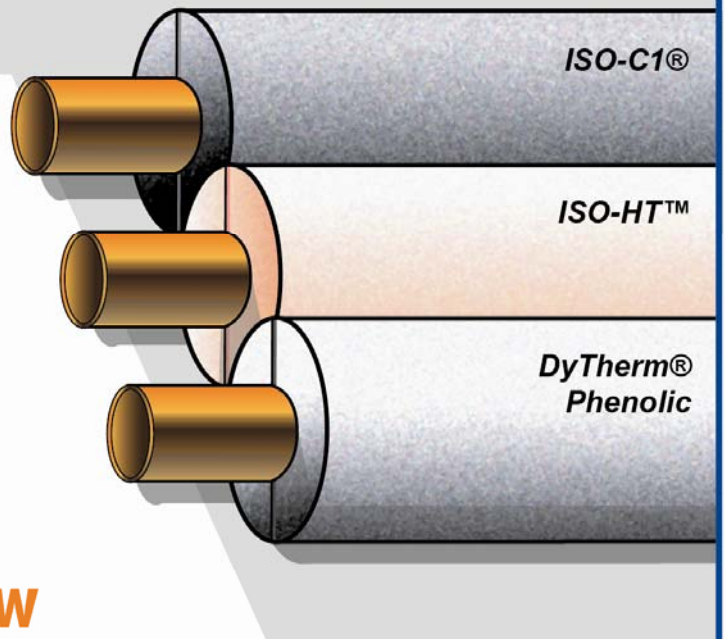


Contact Aeroflex today at 1-866-237-6235 (1-866-AEROCEL) Or visit our web site: www.aeroflexusa.com

Dyplast products

We Have the Experience
& Knowledge to Service Your
Mechanical Insulation Needs!

Insulate Today
Preserve Tomorrow



2012 Theodore H. Brodie
Distinguished Safety Award



www.dyplast.com 800.433.5551 info@dyplast.com

The One Cent Per Hour Alternative Way to Fund Your Annual Dues!

If you have an Industry Fund in your local labor agreement, this is an easy way to finance the CSIA membership dues for all firms in your area. Simply designate \$.01 per hour of your Local Industry Fund contribution to CSIA and that will automatically pay the dues for all firms in your City Association. It is a very simple process and we already have three areas that have adopted this program which include:

Insulation Contractors Association of Indianapolis
Master Insulators Association of Outstate Michigan
West Virginia Master Insulators Association

*IT'S EASY TO DO! JUST CONTACT BOB POPE
OR RACHEL PINKUS AT
937-278-0308 OR CSIA@ASSNSOFFICE.COM*



Your Customers Are Concerned About...

Corrosion Under Insulation (CUI)



NDTSeals.com
800.261.6261

NDT INSPECTION PLUGS

SAVE THE DATE!
CSIA/ESICA Fall Conference



**September
11-13, 2014**



JW MARRIOTT®
NEW ORLEANS



Your Legal Services Plan

with Bob Dunlevey

Dunlevey, Mahan & Furry

WHAT IS IT?

The Association has an agreement with the law firm of **Dunlevey, Mahan & Furry** to provide its membership with legal services on a preferred basis. It is a "value-added" Association service. **Dunlevey, Mahan & Furry** is a full-service firm emphasizing corporate law, construction law, employment law, contract disputes and business litigation. If you have a question and need a quick answer, just call **Bob Dunlevey** at (937) 223-6003. The firm has operated your Legal Services Plan and has represented Association members for many years. It understands your business.

WHAT DOES IT COVER?

The primary purpose of your plan is to provide each member the opportunity to identify and discuss legal issues which confront your management team on a daily basis and to resolve those issues quickly through convenient access to qualified legal counsel knowing your business. Whether it is a question regarding a business matter, employment issues, workers' compensation, mechanic's liens, OSHA or even a real estate matter, your answer is just a telephone call away.

HOW DO I USE THE PLAN?

It is simple to call or email your inquiry to the plan administrator, Bob Dunlevey. He will address your inquiries or direct your call to one of the many attorneys in his firm. He will conveniently discuss your matter by telephone or arrange an office appointment. Your Association has arranged for each member to have one consultation per month at no expense.

STRICTLY CONFIDENTIAL

The plan has been approved by the Supreme

Court of Ohio and each member's inquiry is protected by the attorney/client privilege. The discussions are strictly confidential.

FREE MONTHLY CONSULTATION

The initial consultation is for the express purpose of identifying legal issues and responding with quick, preliminary analysis available without research and in-depth analysis. If additional services are required, the firm will make them available on a preferred basis.

MANAGEMENT TRAINING

Management training seminars are conducted at your facility on a wide variety of topics, including such things as construction claims management, supervisory training for effectively handling personnel issues, harassment prevention, union-free management, succession planning, OSHA compliance, and workers' compensation claims management. A program tailored to the needs of Association members is available at a fraction of what you would pay consultants.

HOW DO I CONTACT THE LEGAL SERVICES PLAN?

Call Bob Dunlevey at (937) 223-6003 between the hours of 8:00 a.m. and 5:30 p.m., or email your inquiry to him at rtd@dmfdayton.com. Make sure to mention that you are a member of Association and are utilizing the Legal Services Plan. Start today to use this valuable membership benefit.



DIVERSIFIED INSULATION DISTRIBUTORS

(317) 782-1144

FAX (317) 791-1165

JIM CRAIG
President

EMAIL: jcraig@didinsulation.com

3530 DEVELOPERS ROAD

INDIANAPOLIS, INDIANA 46227



POLYGUARD ANNOUNCES EXPANDED ENGINEERING SPECIFICATION EFFORT UNDER LEADERSHIP OF NATE BRINK

Polyguard Products, a leading employee owned manufacturer of innovative products, including vapor barrier products and corrosion resistant gels for the mechanical insulation industry has announced the promotion of Nate Brink to Technical Sales Manager. Nate joined Polyguard in 2010 and has been instrumental in increasing the presence of Polyguard's Mechanical Division products including Alumaguard® and RG® corrosion resistant gels in the mechanical engineering community. Nate's success has allowed Polyguard to add resources to increase its engineering efforts and to expand into additional markets.

In addition to his promotion, Nate has two new employees reporting to him;

Bill Ronca has joined Polyguard as Engineering Specialist. Based in Scarborough, Maine, Bill will have responsibility for engineering calls in the Northeast and developing new markets for RG products Nationwide. He comes to Polyguard from Nomaco Insulation where he was Technical Sales Manager. Prior to that, he worked for K-Flex USA as Product Manager and W.R. Grace in various technical and marketing roles. Bill has BS and MBA degrees from the University of Massachusetts.

Dick Smith has joined Polyguard as Engineering Specialist. Based in Houston, Texas, Dick will have responsibility for engineering calls in the Southwest and on the West Coast. He comes to Polyguard from Dyplast where he was Senior Specification Manager. Before that he was with Resolco as Sales Manager. He has a BA in Marketing from St. Martin's College in Olympia, Washington.

Polyguard Products is an employee-owned company based in Ennis, Texas is a leading supplier of waterproofing, vapor retarders, and corrosion-protection products sold into the mechanical insulation, architectural and pipeline industries in North America, and internationally.

For more information visit www.polyguardmechanical.com

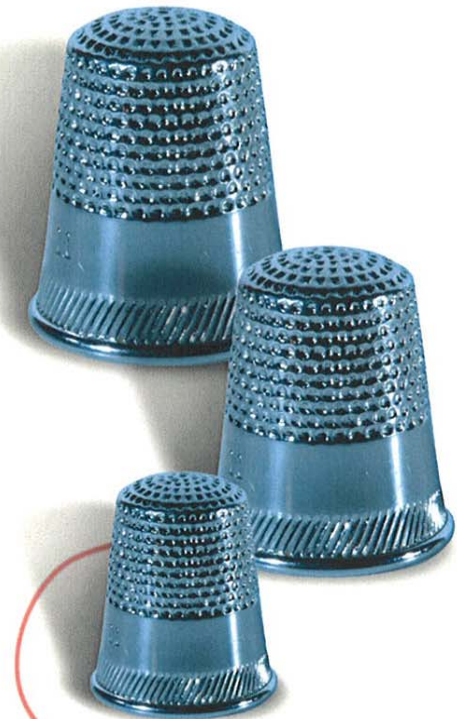


Bill Ronca, Nate Brink, Dick Smith

CUSTOM TAILORED LEGAL SOLUTIONS *for Your Business*

EMPLOYMENT • BUSINESS LAW • CONSTRUCTION

A PERFECT FIT, NO MATTER THE SIZE



Bob Dunlevey

Board Certified
Specialist in Labor
and Employment Law

DUNLEVEY, MAHAN & FURRY

www.dmfdayton.com • (937) 223-6003

AFFORDABLE CARE ACT UPDATE FOR EMPLOYERS

Delay of Employer Penalty - For Some...

Employer Penalty Postponed for Smaller Employers

On February 10, 2014, the employer mandate was once again delayed, at least for some employers, with the issuance of new guidance.

Pursuant to the newly released guidance, the employer responsibility provision will generally apply to larger companies with *100 or more full-time employees* as scheduled in 2015.

The big change, however, is that for companies with *at least 50 but less than 100 full-time employees*, the employer responsibility provision will not apply until 2016. Certification is required for companies operating at the “at least 50 but not more than 100 full-time employees” level to take advantage of the delay.

Another notable change is that, under the new guidance, to avoid the penalty for failing to offer coverage, employers need only offer coverage to 70% of their full-time employees in 2015. Recall that the original rules required that coverage be provided to 95% of full-time employees. The 95% level will be reinstated for 2016 and beyond.

Perhaps most importantly, the multiemployer transition rule apparently applies indefinitely under the new guidance. Under the multi-employer transition rule, employers will *not be subject to the employer penalty* for failing to provide health coverage so long as:

(1) The employer is required to make contributions for some or all of its employees under a CBA or *appropriate*

related participation agreement (italicized portion is new);

(2) The required contributions go to a multi-employer plan that offers coverage to those who meets its eligibility conditions;

(3) The multiemployer plan has coverage that is affordable and meets minimum value; and

(4) The multiemployer plan offers coverage to its eligible employees' dependents.

Understandably, most employers were pleased to learn about the February 10th guidance!

Exchange Notices

With all of the excitement of the employer mandate delay, keep in mind that there is still an ongoing obligation to issue a Marketplace Exchange Notice to all new employees within the first 14 days of hire. This includes even those who previously received the notice from another employer in 2014.

The Central States Insulation Association is pleased to provide its members with a complimentary update on recent developments with the Affordable Care Act. The article provides general information regarding the Act with an emphasis on impact on employers.

To date, changes to the Act and its implementing guidance have been dynamic. As a result, regular review of requirements and developments is important.

Prepared by:
Ledbetter, Parisi, Sollars LLC
9240 Marketplace Drive
Miamisburg, OH 45342
www.fringebenefitlaw.com

This article does not constitute legal advice nor create an attorney-client relationship and is for general information only.



CENTRAL STATES INSULATION ASSOCIATION MEMBERSHIP APPLICATION

APPLICANT INFORMATION

Company Name: _____
 Address: _____
 City, State & Zip: _____
 Telephone: _____ Fax: _____
 Contact Name: _____
 Email: _____ Website: _____

TYPE OF MEMBERSHIP REQUESTED (*check only one*)

- | | | | | | |
|---|----------|---------------------------------------|---|------------------------------------|--------------------------------|
| <input type="checkbox"/> Contractor | \$385.00 | <input type="checkbox"/> Insulation | <input type="checkbox"/> Abatement | <input type="checkbox"/> Unionized | <input type="checkbox"/> Merit |
| <input type="checkbox"/> Distributor/Fabricator | \$385.00 | | | | |
| <input type="checkbox"/> Associate | \$473.00 | <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Sales Manufacturing Representative | | |
| <input type="checkbox"/> Engineer/Specifier | \$ 55.00 | | | | |

APPLICANT INFORMATION

Please Answer the following questions so that we may get to know you better, and feel free to use additional sheets is necessary.

- Type of Work in which your company is engaged: _____
- Length of time company has been in business; date established: _____
- Primary geographic area of operation: _____
- Brief history of company: _____

- Identify Principals of Company and Titles: _____

- Number of Employees: _____
- Labor Organizations representing your employees: _____
- Is your company a member of NIA? Yes No

This application for membership is made subject to the Bylaws governing such membership. It is understood and agreed that, if and when approved by the association's Board of Directors, the applicant shall maintain membership in good standing and shall terminate it only in writing, and only after all obligations to the association have been met. The undersigned company and its representatives agree to abide by all terms and conditions of the association's bylaws.

Membership Proposed by: _____
Existing CSIA Member

Signature of Applicant: _____ Date: _____

*Make dues check payable to CSIA and return with application.
Payment via Visa, MasterCard, Discover and American Express are also accepted.*

Card Number _____ Expiration Date _____

Name on Card _____ Authorized Signature _____

Send back completed form and payment to:

FAX: (937) 278-0317 or MAIL: 2077 Embury Park Road - Dayton, Ohio 45414



Central States Insulation Association
2077 Embury Park Road
Dayton, Ohio 45414

PH: 937-278-0308

www.csiaonline.org

Email: csia@assnsoffice.com



www.speedlinepvc.com



PVC Fitting Covers and Jacketing Systems

Looking for a clean, durable and economical system to protect the insulation of mechanical piping and equipment?

Lowest Profile Victaulics, making Speedline® PVC Systems ideal for AGS Sizing.

- High Gloss Finish (white and various colors)
- Various Shapes and Sizes
- 25/50 Rated
- Indoor and Outdoor Use
- Corrosion Resistant
- Impact Resistant
- Easy Installation

Speedline® SmokeSafe™ PVC Systems cover piping fittings and mechanical equipment up to 24" outside diameter. Speedline also offers a wide selection of Adhesives/Sealants, Fasteners, Caulking, and Tapes. Learn more by visiting www.speedlinepvc.com

Speedline Corporation delivers the solution for your piping demands.



Corporate Office: 6810 Cochran Road ■ Solon, OH 44139
Toll Free: 1.800.551.9759 ■ Fax: 1.440.914.9334

Manufacturing and Distribution:
Greensboro, NC ■ Stockton, CA ■ Houston, TX ■ Ontario, Canada